Fierce competition from large chains has decreased revenue from prescriptions across the industry. And it’s becoming increasingly difficult for independent pharmacies to profit solely from medication dispensing. As a result, pharmacies are increasingly forced to rely on other aspects of the business to stabilize cashflow and improve their bottom line, including optimizing their drug return process. Consistent cashflow from pharmaceutical product returns can serve as a solid revenue source for a pharmacy.

The Pharma Logistics Rapid Credit program is a powerful enhancement to reverse distribution services. Rapid Credit offers expedited processing for pharmaceutical product returns with both financial and operational benefits to a pharmacy.

Receive cash for returned items quickly: Receive cash fast, within 14 days from the date the items are received at our warehouse—instead of waiting 12 or more months, the industry standard.

Improve Cashflow: Greater visibility and predictability in your returns helps you manage your cashflow more effectively.

Reduce risk: Pharma Logistics assumes the risk of decrease in a product’s return value, based on changes to manufacturer pricing.

Rapid Credit Program Benefits

- Reimbursement checks issued within 14 days of your service date
- Boost cashflow and generate reoccurring revenue
- Upfront payment eliminates time spent on reconciliation
- The risk of a decrease in product return value, due to changes in manufacturer policies, is transferred from your pharmacy to Pharma Logistics
- Accurate, predictive calculations of Expected Return Value (ERV) mean higher prefunded payments
- Use our Rapid Credit Program with both our Onsite and Box and Ship services
- Online Client Portal for 24/7 data access
Accounting work adds up.

Hospital and retail pharmacy directors often spend 20-25 hours a month reconciling their books on average. That's 240-300 hours a year! This significant expenditure of time and labor often directly conflicts with the pharmacist's #1 priority: providing the best healthcare possible to his or her patients.

Partnering with a trusted reverse distributor eliminates accounting labor and frees up your staff to focus on providing quality healthcare. With Pharma Logistics, you can quickly close out your books for the fiscal calendar year, complete your write-offs, and not have to deal with accounting challenges.

A strong partnership makes the difference.

Many pharmacies rely on a third-party reverse distribution company to handle their drug returns and secure their return credit funds. A partnership with Pharma Logistics will help to ensure a process that is both operationally efficient and cost-effective, which is critical to optimizing revenue from pharmaceutical product returns.